

Back with a vengeance

- Venezuelan crude is back, but high freight costs may limit near-term margin upside.
- A return to contracted crude could unlock THB1–3b annual earnings upside, with demand recovery from late 4Q26.
- Maintain BUY at TP of THB18.0

Venezuelan Crude Is Back

The easing of U.S. restrictions has reopened Venezuelan crude trade, with refiners increasingly resuming direct purchases from PDVSA as Venezuela restores supply relationships and raises production. TASCO has already resumed purchases, receiving its first 600k bbl Venezuelan crude cargo in Aug-26 after a five-year hiatus. We see further normalization as positive for TASCO by improving access to suitable heavy crude and supporting asphalt production and volumes.

But Margin Upside May Take Time

We believe the margin benefit from Venezuelan crude may remain limited in the near term, given the current oil prices ranging around USD80–100/bbl and elevated freight costs could offset the high asphalt prices from tight crude supply and cost advantage from Venezuelan crude. As a result, TASCO may not see a meaningful margin uplift from the initial spot purchases.

Venezuela crude offers three key great benefits

Historically, contracted Venezuelan crude provides three key benefits to TASCO. First, the 15–20% cheaper prices of Venezuela superheavy crudes than those of alternative sources, providing a meaningful feedstock cost advantage. Second, the higher asphalt yield at 70–75% for the Venezuela crudes vs only 40–50% asphalt yield using other alternative crudes. Third, the quality of bitumen/asphalt produced using Venezuela crudes are superior to those using alternative crudes. Hence, if TASCO could eventually return to contracted purchases as Venezuelan supply normalizes, we believe this could provide a more significant uplift to earnings in the range of THB1b–THB3b annually. We see this as the key upside catalyst from the normalization of Venezuelan crude trade.

Demand Waiting for the Green Light

According to the analyst meeting, TASCO maintains its 2026 sales volume target at 1.15–1.20m tonnes, despite currently high asphalt prices and delayed demand. Domestic demand should remain seasonally weak in 3Q26, while international demand in Vietnam, Indonesia, and Malaysia has also been delayed. We expect demand to recover from late 4Q26 into 1Q27 as new fiscal-year budgets kick in, with tighter supply potentially supporting asphalt prices.

Maintain BUY at TP of THB18.0

We maintain BUY with a TP of THB18 on 9.5x EV/EBITDA. We think TASCO now stands as a big winner on the return of Venezuela crude procurement, offering medium-to-long-term upside on higher margins and volumes if access to Venezuelan heavy crude.

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ESG Rating : AA

CG Rating : ▲▲▲▲▲

BUY

Target Price 12M (THB)	18.00
VS. BB Consensus TP (%)	+10.4%
Share Price (THB)	16.20
Upside/Downside	+11.1%

Share Data

Market Cap (THB m)	25,569.46
Par (THB)	1.00
Free Float (%)	41.75
Issued shares (m shares)	1,578

Financial forecast

YE Dec (THB m)	2025	2026E	2027E	2028E
Revenue	26,962	24,721	26,530	26,530
Net profit	1,137	1,212	1,449	1,445
Core net profit	1,099	1,212	1,449	1,445
vs Consensus (%)		(12.0)	2.2	(7.4)
Net profit growth (%)	(19.8)	6.6	19.6	(0.3)
Core net profit growth (%)	(21.9)	10.3	19.6	(0.3)
EPS (THB)	0.72	0.77	0.92	0.92
Core EPS (THB)	0.70	0.77	0.92	0.92
Chg from previous (%)		0.00	0.00	0.00
DPS (THB)	0.80	0.46	0.55	0.55
P/E (x)	19.03	21.10	17.64	17.69
P/BV (x)	1.58	1.76	1.68	1.62
ROE (%)	7.43	8.58	9.74	9.33
Dividend yield (%)	5.84	2.84	3.40	3.39

Source: Financial Statement and Globlex securities

Share Price Performance (%)

	1M	3M	6M	YTD
Stock	16.55	17.39	10.96	18.25
Market	17.52	10.33	(1.68)	(7.73)
12M High/Low (THB)				16.20 / 12.40



Major Shareholders (%) as of 05 Mar 2026

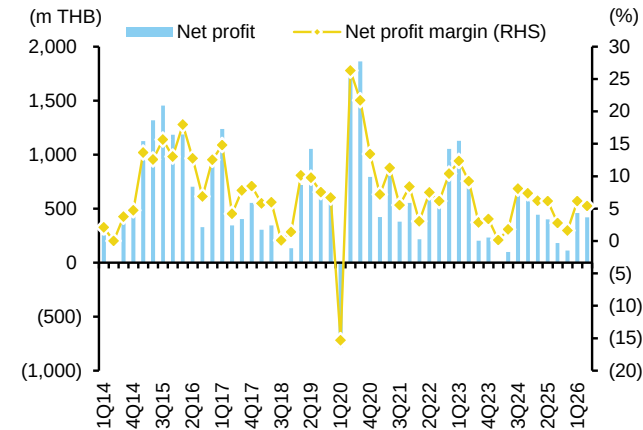
BNP Paribas Securities (Asia) Ltd-For Colas	31.09
Tipco Foods Public Company Limited	23.07

Company Profile

Tipco Asphalt Public Company Limited ("the Company") was established in 1979. The Company, its subsidiaries, joint ventures and associated companies ("the Group") are leading manufacturers and distributors of asphalt products for repairing, maintaining and constructing road pavements, highways and airport runways in Thailand and Asia-Pacific region. Its asphalt products are sold to importers and road contractors in Africa, Australia and North America as well.

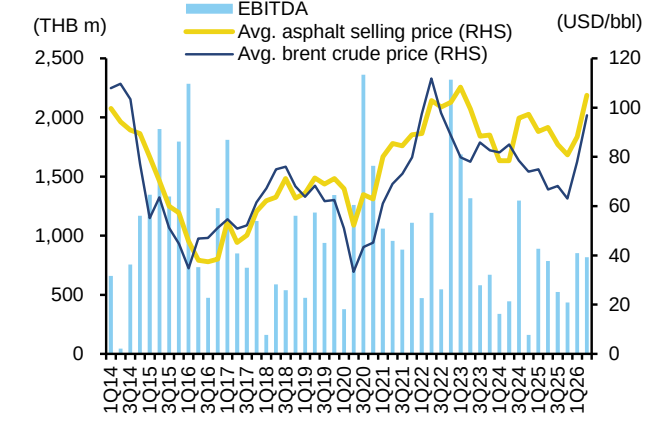
Source: SETSMART, SET

Exhibit 1: TASCO's net profit vs net profit margin



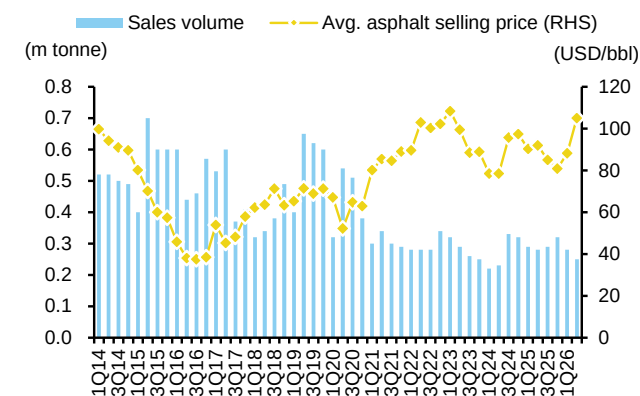
Sources: TASCO; Globlex Research

Exhibit 2: EBITDA vs Avg. asphalt selling price vs Avg. brent crude price



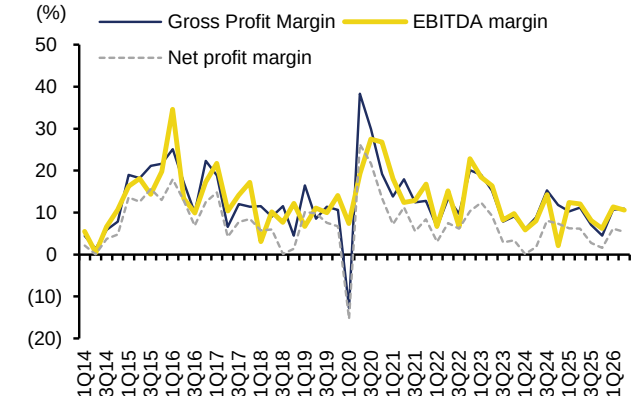
Sources: TASCO; Globlex Research

Exhibit 3: Sales volume vs Avg. asphalt selling price



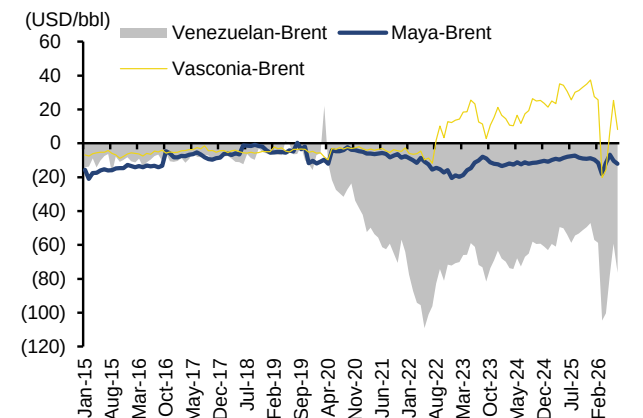
Sources: TASCO; Globlex Research

Exhibit 4: Gross profit margin vs EBITDA margin vs Net profit margin



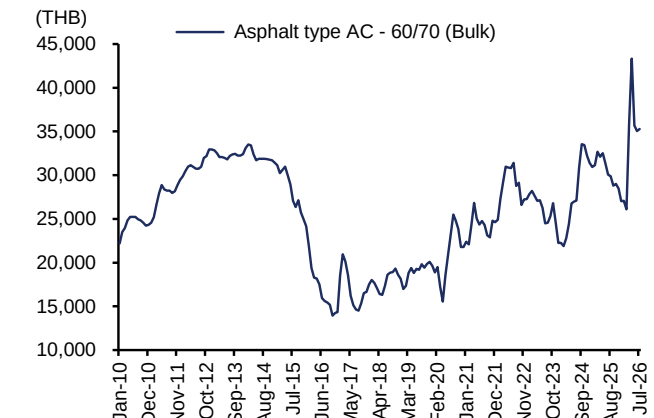
Sources: TASCO; Globlex Research

Exhibit 5: Heavy crude cost to Brent



Sources: Bloomberg; Globlex Research

Exhibit 6: Thailand asphalt type AC 60/70 price



Sources: TPSO

Balance sheet (THB m)					
Year ending Dec	2024	2025	2026E	2027E	2028E
Current assets					
Cash & ST investment	1,846	1,737	2,553	2,029	1,605
Account receivable	5,722	4,965	4,965	4,965	4,965
Inventories	5,930	5,189	4,896	5,213	5,213
Others	1,427	1,638	1,502	1,612	1,612
Non-current assets					
Net fixed assets	6,670	6,133	7,867	8,868	9,869
Others	2,194	2,358	2,358	2,358	2,358
Total Assets	23,789	22,019	24,140	25,044	25,621

Current liabilities					
Account payable	2,864	2,773	2,617	2,786	2,786
ST borrowing	3,035	3,414	3,414	3,414	3,414
Others	1,062	1,245	1,142	1,225	1,225
Long-term liabilities					
Long-term debts	281	308	1,840	1,840	1,840
Others	454	411	411	411	411
Total liabilities	7,696	8,151	9,424	9,677	9,677
Paid-up capital	1,578	1,578	1,578	1,578	1,578
Retained earnings	14,331	12,773	13,621	14,272	14,849
Others	(31)	(646)	(646)	(646)	(646)
Minority interest	215	163	163	163	163
Shareholders' equity	16,093	13,868	14,716	15,367	15,944

Key ratios					
Year ending Dec	2024	2025	2026E	2027E	2028E
Growth (%YoY)					
Sales	(10.1)	(3.6)	(8.3)	7.3	0.0
Operating profit	(28.8)	(31.6)	(37.6)	22.1	0.0
EBITDA	(28.8)	(31.6)	(37.6)	22.1	0.0
Net profit	(38.5)	(19.8)	6.6	19.6	(0.3)
Core net profit	(42.4)	(21.9)	10.3	19.6	(0.3)
EPS	(38.5)	(19.8)	6.6	19.6	(0.3)
Core EPS	(42.4)	(21.9)	10.3	19.6	(0.3)
Profitability (%)					
Gross margin	15.2	12.0	9.5	10.3	10.3
Operation margin	10.7	7.6	5.2	5.9	5.9
EBITDA margin	10.7	7.6	5.2	5.9	5.9
Net margin	5.1	4.2	4.9	5.5	5.4
ROE	8.7	7.4	8.6	9.7	9.3
ROA	6.5	5.1	5.6	6.2	6.0
Stability					
Interest bearing debt/equity (x)	0.2	0.3	0.4	0.3	0.3
Net debt/equity (x)	0.1	0.1	0.2	0.2	0.2
Interest coverage (x)	12.7	7.7	7.1	9.6	9.6
Interest & ST debt coverage (x)	0.6	0.3	0.2	0.3	0.3
Cash flow interest coverage (x)	0.2	0.5	0.2	0.2	0.2
Current ratio (x)	2.1	1.8	1.9	1.9	1.8
Quick ratio (x)	1.1	0.9	1.0	0.9	0.9
Net debt (THB m)	1,470	1,985	2,701	3,225	3,650
Activity					
Asset turnover (X)	1.2	1.2	1.1	1.1	1.0
Days receivables	67.5	72.3	73.3	68.3	68.3
Days inventory	83.4	85.5	82.3	77.5	79.9
Days payable	43.9	43.3	44.0	41.4	42.7
Cash cycle days	107.0	114.5	111.6	104.4	105.5

Profit & loss (THB m)					
Year ending Dec	2024	2025	2026E	2027E	2028E
Revenue					
Revenue	27,964	26,962	24,721	26,530	26,530
Cost of goods sold	(23,725)	(23,736)	(22,363)	(23,810)	(23,810)
Gross profit	4,239	3,226	2,359	2,720	2,720
Operating expenses	(1,243)	(1,178)	(1,080)	(1,159)	(1,159)
Operating profit	2,995	2,048	1,278	1,561	1,561
EBIT	1,883	1,011	778	1,061	1,061
Depreciation	(1,112)	(1,038)	(500)	(500)	(500)
EBITDA	2,995	2,048	1,278	1,561	1,561
Non-operating income					
Other incomes	(21)	323	700	700	700
Other non-op income	29	23	17	26	20
Non-operating expense	(135)	(94)	(110)	(110)	(110)
Interest expense	(148)	(131)	(110)	(110)	(110)
Other non-op expense	13	37	0	0	0
Equity income/(loss)	110	176	80	80	80
Pre-tax Profit	1,865	1,438	1,465	1,756	1,751
Extraordinary items					
Current taxation	(411)	(312)	(253)	(307)	(306)
Minorities	(37)	10	0	0	0
Net Profit	1,417	1,137	1,212	1,449	1,445
Core net profit	1,407	1,099	1,212	1,449	1,445
EPS (THB)	0.90	0.72	0.77	0.92	0.92
Core EPS (THB)	0.89	0.70	0.77	0.92	0.92

Cash flow (THB m)					
Year ending Dec	2024	2025	2026E	2027E	2028E
Operating cash flow					
Net profit	1,417	1,137	1,212	1,449	1,445
Depre. & amortization	1,112	1,038	500	500	500
Change in working capital	(1,437)	1,380	169	(174)	0
Others	110	176	80	80	80
Investment cash flow	3,151	1,430	(2,154)	(1,421)	(1,421)
Net CAPEX	(781)	(501)	(2,234)	(1,501)	(1,501)
Change in LT investment	3,913	1,901	80	80	80
Change in other assets	18	31	0	0	0
Free cash flow	4,354	5,160	(193)	434	604
Financing cash flow					
Change in share capital	0	0	0	0	0
Net change in debt	709	406	1,532	0	0
Dividend paid	(5,366)	(4,656)	(364)	(798)	(868)
Others	2,150	828	1,577	2,393	1,869
Net cash flow	1,846	1,737	2,553	2,029	1,605
Per share (THB)					
EPS	0.90	0.72	0.77	0.92	0.92
Core EPS	0.89	0.70	0.77	0.92	0.92
CFPS	1.63	1.37	1.08	1.24	1.23
BVPS	10.06	8.68	9.22	9.63	10.00
Sales/share	17.72	17.08	15.66	16.81	16.81
EBITDA/share	1.90	1.30	0.81	0.99	0.99
DPS	0.90	0.80	0.46	0.55	0.55
Valuation					
P/E (x)	20.2	19.0	21.1	17.6	17.7
P/BV (x)	1.80	1.58	1.76	1.68	1.62
Dividend yield (%)	4.97	5.84	2.84	3.40	3.39
Dividend payout ratio (%)	100.24	111.10	60.00	60.00	60.00

TIPCO ASPHALT (TASCO TB) | THAILAND / SET / CONSTRUCTION MATERIALS

ESG Analysis

ESG Assessment	SET ESG	Bloomberg
Environment TASCO focuses on improving production efficiency, reducing greenhouse gas emissions, and optimizing energy consumption across its asphalt manufacturing operations. The company continues to strengthen air emission control, waste recycling, water management, and the use of recycled asphalt materials to support resource efficiency and environmental sustainability.	AA	4.56
Social TASCO places strong emphasis on occupational health and safety, employee development, and contractor safety while supporting communities through road safety campaigns, educational initiatives, and local community development programs. The company maintains regular stakeholder engagement to ensure responsible business operations.		6.71
Governance TASCO maintains sound corporate governance through independent board oversight, enterprise risk management, internal controls, and anti-corruption practices. The company reinforces transparency through regular ESG disclosure, ethical business conduct, and responsible supply chain management to support sustainable long-term growth.		4.22
Overall CG Score: Excellent (5-star) CAC: Certified		5.06

Bloomberg ESG scores reflect FY2025 data (latest available). SET ESG Rating as of April 2026 (Globlex Research). CG rating reflects 2025 Thai IOD survey. SET ESG Rating as of 9 January 2026.

Sources: SET, Thai IOD, CAC, Bloomberg, Globlex Securities Research

SET ESG Ratings 2025 | Thai Listed Companies

As of 9 January 2026

Ratings: AAA (90-100)							
AAV	ACE	ADVANC	AJ	AMATA	AMATAV	ASW	AWC
BAM	BANPU	BAY	BBGI	BBL	BDMS	BEM	BGC
BGRIM	BJC	BKIH	BPP	BTG	CENTEL	CKP	CPALL
CPF	CPAXT	CPN	CRC	DITTO	EASTW	FPI	FPT
GLOBAL	GPSC	GUNKUL	HANA	HENG	HMPRO	III	ILM
IVL	KBANK	KCG	KJL	KKP	KTB	KTC	LH
LOXLEY	MAJOR	MBK	MC	M-CHAI	MFEC	MTI	NER
NOBLE	OR	ORI	OSP	PB	PLANB	PR9	PSH
PTG	PTT	PTTEP	PTTGC	RATCH	S	S&J	SABINA
SAT	SC	SCB	SCC	SCG	SCGP	SIRI	SJWD
SKY	SNP	STA	STECON	STGT	SVOA	TEAMG	TEGH
TFMAMA	THCOM	TISCO	TMT	TOA	TOP	TPBI	TTA
TTB	TTW	TVO	VNG	WHA	WHAUP		
Ratings: AA (80-89)							
ADB	AKP	AOT	AP	ASK	ASP	AURA	BCH
BLA	BRI	BTS	CBG	CIVIL	CK	CMAN	COLOR
COM7	DMT	DRT	EGCO	EPG	ETC	GFPT	GULF
HTC	ICHI	ILINK	IT	ITTHI	JMART	KCE	KUMWEL
LHFG	MINT	MODERN	MOSHI	MSC	MTC	NVD	NYT
PCC	PRM	PSL	QTC	RBF	SA	SAWAD	SCCC
SCGD	SELIC	SFLEX	SHR	SMPC	SNNP	SPALI	SPI
SSP	SUTHA	SYNEX	TASCO	TCAP	TCMC	TGH	THANI
TIPH	TKS	TLI	TOG	TPAC	TPIPP	TSC	TU
UAC	UBE	VIH	WICE	XO	ZEN		
Ratings: A (65-100)							
AEONTS	ALLA	ALT	ALUCON	BA	BH	BLC	CFRESH
CHAO	CHASE	CHG	CM	CPL	CREDIT	ERW	GABLE
HARN	HUMAN	INSET	IRC	ITC	JMT	KSL	M
MALEE	MGC	MOONG	NEO	PHOL	PLUS	PM	PPS
PQS	PROUD	PRTR	PSP	Q-CON	QLT	SAK	SAPPE
SCAP	SEAFCO	SEAOIL	SENA	SENX	SGC	SICT	SITHAI
SKR	SNC	SPC	SSSC	SYMC	TAN	TBN	TGE
THANA	THIP	THREL	TPA	TPCS	TQM	TRU	TWPC
UPF	UPOIC	VIBHA	WPH				
Ratings: BBB (50-64)							
AKR	ASIMAR	CSC	J	LEO	MEGA	NL	PRIN
SE	SO	SPRC	SUN	TMILL	TSTH	WP	YUASA

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Source: SET ESG Ratings, Stock Exchange of Thailand (setsustainability.com). Ratings as of 9 January 2026. Only companies scoring 50 and above are assigned a rating. Covered company are Bold in letter.

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Analyst Certification

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RECOMMENDATION STRUCTURE

Stock Recommendations

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY: Expected return of 10% or more over the next 12 months.
HOLD: Expected return between -10% and 10% over the next 12 months.
REDUCE: Expected return of -10% or worse over the next 12 months.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Sector Recommendations

Overweight: The industry is expected to outperform the relevant primary market index over the next 12 months.
Neutral: The industry is expected to perform in line with the relevant primary market index over the next 12 months.
Underweight: The industry is expected to underperform the relevant primary market index over the next 12 months.

Country (Strategy) Recommendations

Overweight: Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral: Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight: Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.